



# Vaarthha

'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

## RCL Visited VCT



Mr. Twinchok Tanthuanit, Director - RCL Feeder Pte. Ltd, Mr. Shankar Menon, Director - Chakiat Shipping Services Pvt Ltd - Chennai, & Mr. Sitaram, General Manager, Chakiat Shipping Services Pvt Ltd - Vizag Visited on 17.09.2017

Mr. Twinchok Tanthuanit, Director - RCL Feeder Pte. Ltd. along with the Team from Chakiat Shipping Services Ltd. paid a visit to Visakha Container Terminal on 17 September, 2017. RCL commenced its operations at VCT in 2009 and shown a consistent growth over the Years. The courtesy visit was to thank the terminal for the impeccable services provided to the Line over the years.

Considering the burgeoning container traffic at Visakhapatnam, a new East Bound Service is scheduled to start in October, 2017 wherein RCL is one of the consortium partners. This new product will provide direct service to China and Korea along with Manila from VCT on a weekly basis.

## Bangladesh Delegation @ VCT



Bangladesh Delegates from Chittagong Port Authority Visited on 11.09.2017

The Chittagong Port Authority delegation visited the Port City to explore Transshipment Opportunities and empty repositioning from Chittagong through Vizag. The connectivity from ICT Pangaon to Vizag was also part of their agenda because of invariable cargo potential available at the city of destiny. The EXIM traffic between Vizag and Bangladesh is increasing where re-introduction of River Sea Vessel Services to handle commodities like Cotton, de-oiled cake, chillies etc., would be apt time.

## Sea Food Exports In Safe Hands

A thanksgiving meet was held at Bhimavaram to the Sea-Food exports trade for their contribution in the increased marine exports from Visakhapatnam. The trade's immense contribution paved the way for Visakhapatnam port to top in marine exports for three consecutive years in terms of the dollar value. Therefore, it was the right moment for VCT to thank the reefer trade profoundly not only for their unstinted support but also seek continued momentum with a world class infrastructure that is proactively upgraded and thus making itself the user's paradise.

Mr. Varun, IRS, Assistant Commissioner of Customs, Visakhapatnam presided over the function and addressed the gathering by thanking the trade for the support and trust bestowed on Vizag Port. He also mentioned about the importance of RFID seal for factory stuffed containers which is now a mandatory requirement and how it would benefit the trade on ease of doing business. The



Mr. Varun, IRS, Asst. Commissioner of Customs addressing at Bhimavaram on 21.09.2017

continued on page 4

## VISITORS AT VISAKHA CONTAINER TERMINAL



(2<sup>nd</sup> from Right) Mr. T V S Shenoy, Chief Marketing & Sales, (Left) Mr. Suresh babu, Sr. Manager - Port Operations, (Right) Mr. Devraj Mukharjee, Head Exports & Mr. Amit Chobey , Head, Customer Services Division from Tata Steel Visited on 31.08.2017



(Center) Mr. Muralidharan, Vice President , (Right) Mr. Nageswara Rao, Manager & Mr. Srinivas from Shreyas Shipping Visited on 13.09.2017



(Center) Mr. Vikram Choudary, GM - Sales & Marketing (2<sup>nd</sup> from Right) Mr. Shantanu Chatterjee, Export Officer from Hindalco Industries, (2<sup>nd</sup> from Left) Mr. Manas Nandi from Tierra Logistics and Other service providers Visited on 13.09.2017



(Right) Mr. CH. Venkateswar Rao, Sr. Manager & Dr. HMP Naveen Kumar, Sr. Manager from LG Polymers India Pvt. Ltd. Visited on 14.09.2017



(Center) Mr. P K Patra, Head Commercial, (Right) Mr. Sushant Behra, Sr. Manager - Logistics & Mr. Chetan Varma, Logistics from Abhijeet Ferrotech Limited Visited on 21.09.2017



(Right) Mr. Ajay Betala, Manager & Mr. Ravi Kumar from West Coast Frozen Foods Pvt Ltd., Visited on 25.09.2017

## Boom In Indian Ceramics Industry

Construction, infrastructure development and utilization of building materials are on the rise in the country where Ceramics plays a vital role, particularly the vitrified and the porcelain tiles for the walls & the floors. The Ceramic industry in India generates a revenue of Rs. 25000 Cr. exporting to various destinations including Middle East & Europe markets and is on the verge of doubling it to Rs. 50000 Cr. by 2020 and thus aims to become the global leader in next 6 years. The industry is driven by both domestic and EXIM markets.

During a road show to promote “Vibrant Ceramics Expo & Summit 2017” at Visakhapatnam recently it was envisaged that India would emerge as the largest producer of ceramic goods with the availability of superior quality mineral wherein Andhra Pradesh is expected to play a pivotal role.

The Sunrise State - Andhra Pradesh (AP) & Telangana state together contribute Rs. 1,000 Cr. to this segment currently. A Ceramic Industrial Township is being established in Andhra Pradesh, thanks to its abundant resources in terms of Electricity, Gas, Water, Land and Minerals. As clay is available in plenty at West Godavari district, it's where the township is planned to be set up in 3000 acres.

Considering the advantages in AP, its scope to establish and contribute in ceramic industry is high not only due to the availability of resources but also for its logistics connectivity. The West Godavari region, which is being chosen for the township is well connected through the national highway (NH 16) to the Port City. Visakha Container Terminal has already been playing a key role in handling the ceramic shipments from & to international markets. Morbi trade in Gujarat has been regularly shipping ceramic products from Mundra port to Visakhapatnam from where it gets distributed to the entire southern region.

The existing ceramic industries in and around A.P are going in for expansion as they find huge markets in South and North India. With better quality products being produced in India itself, the imports from China especially would become a thing of the past and the domestic markets have opened up new avenues for ceramic industry where Visakhapatnam port through the sagarmala project has become the preferred gateway. Blessed with a vast hinterland covering 8 states through well connected rail & road network, the only established container terminal in the state has been significantly contributing to the faster transportation of these products.



## Snooker Tournament @ Port City

For the first time in the history of Visakhapatnam, “The 2017 Indian Open World Snooker Ranking Tournament” was held as part of the global vision to showcase the game. The event was inaugurated by the Chief Minister of Andhra Pradesh, Shri N. Chandra Babu Naidu who was accompanied by renowned politicians, bureaucrats in the presence of world class players of fame.

The five-day event was held at Novotel bringing the top ranked snooker players from across the world under one roof. The players couldn't have asked for a better place than Vizag to host the game. The City of Destiny treated them to nature's beauty amidst serene beaches and bestowed upon them world class hospitality. Vizag hosting the 4<sup>th</sup> edition of the tournament proved that the sport is no longer rich man's game as it is now popular in tier 2 cities also.

This world class event was sponsored by Visakhapatnam Port Trust, Seaways Shipping & Visakha Container Terminal showcasing the global connectivity not only in Logistics but also in sports as Vizag is now emerging as the sports capital of Andhra Pradesh and the city has been hosting various international sporting events, the other being Cricket. While the state is witnessing development in the form of modern infrastructure, happiness index also is on the rise with sports & games being encouraged in such a large scale.



## Vizag - Nepal Bonding Grows

Nepal's newly opened gateway for international trade - Visakhapatnam is playing a valued role since the maiden rake departed from here. The direct Rake connectivity from Vizag to ICD Birgunj on carrier haulage, which started off in a humble manner is now connecting Nepal with 4 rakes per month translating to weekly movement. Teething troubles identified have largely been put to rest and now the product is getting settled with more and more customer's imposing trust and support.

Limitations were addressed by joint effort from carrier, service provider and other stake holders. Indian Railways, CONCOR, Maersk Line, VPT and all other players of the supply chain are very much favoring the route by giving high priority to ensure the volume and frequency of movement goes further up.

This enviable product is now attracting more carriers to venture in to the fray by offering direct service to the Himalayan Nation's ICD Birgunj.



Laden Rake at VCT to ICD Birgunj , Nepal

## VCT-CFS : Expertise In Handling Ores (containers)

Shipping is one of the dynamic industries diversified with variety of cargoes being handled across various trade lanes in different forms, be it bulk - Dry / Wet, General Purpose trades or Containers. There's been transformation in global logistics over the last decade where majority of bulk commodities are containerized today. In order to handle various cargoes safely, Container freight Stations have developed their infrastructure accordingly.

VCT CFS, a state of art facility in Visakhapatnam is equipped to handle all categories of cargoes with modern infrastructure and skilled man force. Visakhapatnam's hinterland which is rich in natural resource deposits has abundant opportunities of containerisation. To cater to the needs of the customers, VCT CFS has proved to be **"One Stop Shop for all Logistics Solutions"**.

To handle bulk cargoes in containers like - Manganese Ore, Chrome Ore etc., the CFS uses Tilt Trailer to unload in safe and secured conditions. VCT-CFS is the 1<sup>st</sup> facility in Vizag to provide such innovative solution in handling the cargoes in bulk form so neither the container is damaged nor any loss of cargo to the customer. Demand of Ferro Alloys production and their exports has increased the imports of Manganese & Chrome Ores significantly and the trend is expected to continue with the same momentum. With the expertise in handling such cargoes efficiently, effectively and safely, VCT CFS is poised to witness further increase in EXIM movement.



Handling of Manganese Ore at the CFS

## Sea Food Exports In Safe Hands

continued from page 1

circular released by The Central Board of Excise & Customs recently states that the ICDS/Container Terminals are required to be equipped with RFID readers to handle the factory stuffed containers. Visakha Container Terminal as always has been proactive in procuring these RFID readers that comply with the standards prescribed by CBEC and also has gone a step further in identifying the vendors who would provide the seals on a large scale as per the requirement of Customs thus making the lives easier for the exporters.

It's a known fact that the marine products exports through the port city has increased by 32% in FY 17 and currently growing at the rate of 34% where the contribution from Bhimavaram region alone is significant. In order to cater to this burgeoning traffic, VCT has already increased the reefer plug-points to 366 and the RFID initiative only shows how the terminal has been advancing as a modern gateway on the east coast of India. With more new services soon adding to its basket make the portfolio of the terminal complete in all respects and thus justifies why the sea food exports are in safe hands.