



Vaarthha

'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

Growth @ VCT in 2018-19



VCT recorded a growth rate of 16% with a throughput over 0.45 million TEUs in FY 18-19. The growth drivers are Local Laden volumes at 18% complemented with Rail Bound (10% growth) and Transshipment (148% growth). Both Imports & Exports have grown too at 23% & 10% respectively with Nepal volumes being the prime contributor in Imports growth; however, the local import volumes have equally contributed for incremental volumes as well. Visakhapatnam is the hub of Ferro Alloys, Reefer & Pharma. Finished products gets exported through VCT where the imports of raw material play a pivotal role too. The growth in Ferro Alloys industries has been quite impressive in this region that took a decent leap from an average of 3800 TEUs to 4500 TEUs a month with major Ferro industry players increasing the production of the cargo. To meet the requirements of the Ferro Alloy industries, Manganese Ore the raw material for Ferro Alloys production imports have increased by 76% in FY 19 over FY 18. Both existing & new companies have been the prime contributors in the growth of Manganese Ore imports. The imports of Chemicals into the Pharma industries increased by 15% that resulted in the growth of Chemical/Pharma exports by 52% & 50%.

Commodities like Scrap & Quick Lime have grown impressively displaying a growth rate of 19% & 18% respectively. Other commodities like Machinery & Spares, Paper, Cashew etc., have shown an impressive positive trend that is more likely to continue. Thanks to new players who have entered the market resulting in the increase of Machinery & Spares imports.

Growth in Agri Products is being consistent and displayed a rate of increase by 88% where the opening of South East Asia market

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Indonesia eyes on more Imports from India

Visakhapatnam, the city of destiny has been the origin port for Agri Products exports to Indonesia over the couple of years. Non-Basmati rice has been exported to Jakarta, Surabaya and the volumes continues to increase ever since Indonesia started importing from 2017 in larger parcels. While rice continues to be the prime imports into Indonesia from India with Visakhapatnam's contribution being more, the time for other major commodities is in pipeline to increase which are Sugar and Bovine.

Indonesia is the 2nd largest importer of Sugar in the world and still has been exploring opportunities on Indian produced Sugar. The delegation from Indonesia visited the country recently to understand and study on the potential of Sugarcane & Sugar production in India. Post visit, the delegation is quite keen and have plans in place to kick start Sugar exports from India to Indonesia at the earliest. During the study, it was understand that India has plans to increase Sugarcane & Sugar production as the year 2018-19 the country registered high rates of production and the trend is more likely to continue says the experts. Considering this potential, the Indian sugar industry has started on the brainstorming sessions over the various policy measures that would be required for the excess production of the commodity.

The country is also planning to work on the barter system as India imports edible oil from Indonesia, the products like Sugar, rice and bovine can be utilised for the purpose in exchange of oil for the goods that the country has in excess. Brazil Sugar called as Icumsa (IC 41) has huge demand across the world and is preferable too. However, the Sugar produced in India which is S30, S31 is equally competing with IC 41, moreover Visakhapatnam being the closest port to Indonesia with direct service calls between the countries will have a better edge for the exports of the products like rice, sugar etc. Sugar exports to Indonesia from Visakhapatnam will be more cost effective than Brazil because of its strategical location.

The frozen food exports especially bovine meat is increasing from



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VISITORS AT VISAKHA CONTAINER TERMINAL



Delegates from Wan Hai India Pvt. Ltd., Visited on 01.04.2019



(Middle) Mr. Nishish Saxena, Manager (Left) Vishal Bharat Pandya, Terminal Procurement Manager & (Right) Mr. Ravi Kurhade, Marine Manager from Maersk West & Central Asia liner Operation Cluster., Visited on 01.04.2019



(Middle) Mr. Avinash Kumar, Trade Head of SBF from Samudera Shipping India Pvt. Ltd., (Left) Capt. Aabhijit Kumar Das, Branch Head & (Right) Mr. Arun Das, from United Liner Shipping Services, Visited on 01.04.2019



Mr. Deepak Patel, from Krishna Plywood Company. Visited on 09.04.2019



(Left) Mr. Sunwoo Jeon, MD, (Middle) Mr. K.H. Lee, MD & (Right) Mr. Arjun, Branch Head from KMTC India Pvt. Ltd., Visited on 10.04.2019



(Left) Mr. Lixianwei (Rohin), Director of Nepal Supply Chain Business Dept. & Mr. Gyanendra from Huawei Technologies Nepal Co. Pvt. Ltd., Visited on 12.04.2019



(3rd from Left) Mr. Supakrit ineesungworn, DGM, (4th from Left) Mr. Adoonka kwankaew, (5th from Left) Mr. Srinivasa Rao Banala, (2nd from Right) Mr. Devaraj Parasa from CPF (India) Pvt. Ltd., along with (2nd from Left) Mr. Kiran, Director & Team from Srivalli Shipping & Transport Pvt.Ltd., Visited on 12.04.2019



(Middle) Mr. Li Jianming, Vice General Manager, (2nd from Left) Mr. Wang Yi Li, Manager (2nd from Right) Mr. Yu Xiaou, General Manager, (Left) Mr. Wang Bibo, Director from Zhejiang Realsun Chemical Co. Ltd., (Right) Mr. Sumeet Sobti, Vice President, Supply Chain Management from Laurus Labs Ltd., Visited on 12.04.2019



(2nd from Right) Mr. Yong Duan, MD, (Left) Mr. Yan Wang, Director – Sales, Mr. Neeraj Upadhayay, from Jiigo Refractory & Abrasive Ltd., & Mr. Sudharsan, General Manager from KR & Sons Pvt. Ltd., Visited on 13.04.2019



(Right) Mr. Prabhakaran, Vice President & Mr. Pramod Sundaraman, DGM from ITC Ltd., Visited on 17.04.2019



(2nd from Left) Mr. Ali Ahmed, CEO BFTI, (Right) Capt. Zillur Rahman Bhuiyan from BFTI, (2nd from Right) Mr. Nasiruddin Chowdhury, CEO, Namira Feroza Corporation & President Bangladesh Container Ship Owners Association & (Left) Mr. Sk Mahfuz Hamid, Vice President Bangladesh Container Ship Owners Association & Chairman Coastal Ship Owners Association of Bangladesh Visited on 20.04.2019



(2nd from Right) Mr. Delwyn Chew Chee Wei, Supply Chain Specialist, (Middle) Mr. Sandeep Kapur, Manager from South32 Marketing Pte. Ltd., (Left) Mr. Anand Kumar, Executive Director, (Left) Ms. Lalitha from Abhijeet Ferrotech Ltd., (Right) Mr. Venu Gopal, MD from Synergies Shipping Ltd., Visited on 26.04.2019



(2nd from Right) Mr. Allen Lin, Owner's Representative, (2nd from Left) Mr. Gunasekharan, General Manager from Interasia Line Ltd., (Middle) Mr. Line Abrao, Director, (Right) Mr. Dheeraj, Sales (Left) Mr. K A R Praveen, Sales from Aissa Maritime Pvt. Ltd., Visited on 26.04.2018



(Right) Mr. Prakash Iyer, AGM & (Left) Mr. Sonu Sharma, Branch Manager from One Line India Pvt. Ltd., Visited on 29.04.2019

Continued Support by CONCOR

Under the ease of doing business and continued patronage to the trade, the Container Corporation of India, market leader in Multi Modal Logistics has come up with a public notice stating there would be no increase in the tariff and other financial charges for 1 year which is up to 31.03.2020. The stable tariff for about a year will be quite supportive to the trade where the planning of their cargo movement can be done in advance without any challenges as in today's scenario price is the most dynamic part of the EXIM movement. This new innovative decision made by CONCOR will allow the EXIM & the shipping fraternity to be competitive throughout the year where their business activities can be planned, finalised and implemented for the entire year.



Rise in Pharma Exports

Pharma exports takes a leap in the country registering 10.72% growth and touched a mark of USD 19 billion against USD 17 billion in FY 18-19 over FY 17-18. During FY 16-17 the exports declined with factors like price control in Germany, Brexit and the lockdown in the US that impacted to an extent. Later the rise in prices of APIs / bulk drugs helped in the growth of exports as they resulted in the positive revenues to the shippers. While the exports of Vaccines, Surgicals and Ayush (Ayurveda, Naturopathy etc.) has seen a positive trend, the Herbals have seen a down trend. In terms of countries, US market was the highest importer with USD 5.82 billion where North America was top amongst the list, followed by UK, South Africa, Russia, Brazil, Canada, UAE and Bangladesh.



In similar lines of the country's overall Pharma exports growth, Visakhapatnam, the port city also called as the Pharma hub has registered a growth of 52% during FY 18-19 over FY 17-18. In the hinterland of Visakhapatnam there is an exclusive Pharma city which is called as Jawaharlal Nehru Pharma City (JNPC) under the aegis of Ramky Group. There are over 100 Pharma units in the JNPC facility that are meeting the requirements of the customers needs across the globe. It is indeed a global destiny for manufacturing of bulk drugs, Active Pharmaceutical Ingredients (APIs) and intermediates. Exports to US East Coast, Mediterranean, Europe, South East Asia and Indian Subcontinent have seen a positive trend that were routed through the world class terminal Visakha Container Terminal (VCT) strategically located on the centre of the East Coast. The imports of chemicals into the Pharma city is also on a rise facilitating pharma production and their exports. Like the Pharma city (JNP in parawada region) there is another Pharma cluster which is about 60 kms away from the terminal

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Growth @ VCT in 2018-19

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primarily to Indonesia & Vietnam has contributed quite well towards the commodity increase. Not to forget, the finished product exports of Granite & Stones is on the rise too which is continuing to grow at a rate of 17%.

Reefer traffic continues to grow where the YoY growth of reefer containers at VCT is about 25%, however the growth rate registered this year is 10% due to special tariffs imposed by US government on Frozen Sea Food. With the opening of South East Asia and China markets, the drop in US volumes got compensated and growth rate will continue. While the marine products contribution in reefer is 90%, the remaining are from Frozen Food Exports, Chocolate imports, Chemicals imports, live plants etc., which are also increasing consistently.

Indonesia eyes on more Imports from India

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the port city Visakhapatnam to South East Asia and Far East ports, primarily to Haiphong, Vietnam. With Indonesia eyeing at Bovine meat imports, the commodity that is available at the city of destiny in ample will be the game changer in the increase of the aforementioned product exports. Visakha Container Terminal (VCT) has the best in class infrastructure to handle the reefer cargo with 366 plug points where the reefer traffic is increasing at a rate of 21% YoY. With the gates being opened to Indonesian ports more reefer containers movement is expected through VCT.

The 3 major commodities Rice, Sugar & Bovine meat that have been utilizing the ideal gateway of India, VCT being strategically located and closest to the East Bound ports are expected to grow at a greater pace in FY 19-20 as well.

Rise in Pharma Exports

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in a place called Pydi-Bhimavaram that also contributes towards the growth of EXIM at Visakhapatnam. There are good number of reefer imports and exports taking place through VCT through the pharma industries. The existing pharma giants are planning to increase their current capacities and production and there are plans in place for the set up of one more Bulk drug Pharma unit at Atchutapuram, 50 kms away from the port city. With all the new upcoming developments, Visakhapatnam is all set to consolidate its position as the Pharma Hub of the State.

VCT and VCT-CFS Observes Fire Service Week

14th day of April every year is observed as a Fire Service Day by all fire brigade services across India. The Bombay explosion in which a large foreign ship at Mumbai port with million liters of lubricating oil barrels, million tons of bales of cotton along with highly inflammable materials like detonators, currency notes, gold & gold bricks exploded, this was in ship name SS FORT STIKINE. On the day of 14th April in 1944 the steamer caught fire and before anyone could realize, a major tragedy happened. The color of the sky changed to black with smoke, and the fire could be seen from a long distance.

All the people of Mumbai, several volunteers, American Red Cross opened their doors for fire fighters. Several doctors, nurses were on duty and they rushed from their hospitals to attend to the big heap of burnt dead bodies. As many as 66 fire brigade staff's brave men perished during the firefighting & rescue operations. To commemorate these 'jawsans', fire brigade observes this day as a fire service day every year since then all over India to pay tributes to the memory of the fire fighters who gave their lives in the line of duty.

As part of the observance of National Fire Services Week VCT and VCT - CFS organized training awareness programmes. Two minutes silence was observed at VCT on the first day of the event followed by an awareness Programme during the week at both VCT & VCT-CFS. The Team demonstrated live fire drills and rescue techniques to VCT & contract employees. A quiz Programme on Fire Safety was conducted too at the terminal. Further live fire drills and use of fire extinguishers, fire equipment exhibition was conducted in the premises of the terminal that was visited by employees to gain knowledge of all the fire equipment used in the terminal in case of fire emergencies. Be it Quality, Safety or Health, VCT would consider it as priority which helps in improvised productivity with efficiency & effectiveness.

Work Safe, Be Safe, Go home Safe



Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified
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