



vaartha

'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

Vessel Related Charges Renewed

Visakhapatnam's container traffic is growing unceasingly since its inception. From major shipping lines to NVOCCs have their presence in the city of destiny serving the needs of the EXIM fraternity. The number of vessel calls have increased too at Visakha Container Terminal (VCT) since its inception that has the privilege of priority berthing at the terminal with 24x7 operations. There are 2 direct services per week towards China & Far East, couple to South East Asia, connectivity to the West Bound Region through Colombo with 2 services per week, a direct service to Middle East & couple of coastal services too. Be it EXIM movement or coastal, the connectivity is seamless from/to the port city and to/from all parts of the globe.

**VISAKHAPATNAM PORT TRUST
TRAFFIC DEPARTMENT**

No: ITRA/SBS/FOH/CONT
Dt: 18.03.2019

CIRCULAR No.987

Sub:- Rebate on Vessel Related Charges (VRC) for container vessels – Reg.

Ref:-1) Agenda Item No. S- 36 and Resolution No.192 /2018-19.

All Port users are hereby informed that Visakhapatnam Port Trust Board in its meeting held on 21.02.2019, after detailed discussion and deliberations resolved vide its Resolution No.192/2018-19, to approve to continue the existing rebate for the container vessels as below for a further period of one year from 01.04.2019 to 31.03.2020 and review thereafter.

- 1) To extend 50% rebate for a further period of one year from 01.04.2019 to 31.03.2020, on Port Dues and Pilotage for vessels having less than 50,000 GRT.
- 2) To extend 70% rebate for a further period of one year from 01.04.2019 to 31.03.2020, on Port Dues and Pilotage for vessels having more than 50,000 GRT.

Hence all the trade members are requested to make note of the same.

Assuring you of our best Co-operation at all times.



✓ TRAFFIC MANAGER

Copy to: P.S to Chairman for kind information of Chairman.
 Copy to: P.S to Dy.Chairman for kind information of Dy.Chairman.
 Copy to: The President Visakhapatnam Containers lines Association for information and to give vide Publicity among members.
 Copy to: The President Visakhapatnam Steam ship Agents Association for information and to give vide Publicity among members..
 Copy to: F.A &CA.O/ Secretary / CME for information.
 Copy to: Joint Director (R&P) for necessary incorporation of the Software for further billing process, and to post the circular in the Port website.
 Copy to: M/s VCTPL / All Port users for information and record.
 Copy to:H.A(G) for information and necessary action w.r.t to your endorsement
 No. ITRA/GEN/FBMT DT.07.03.2019

Copy to: Shipping Asst. for necessary action to send email to
 All Port users (Scanned copy at \10.10.2.19>share folder for tm office

Visakhapatnam poised to become the hub of medical device manufacturing



India is a major importer of medical devices where about 80% of the manufacturing equipment are imported to the country. Make in India is the buzz word in the country and in line to the vision of the government policy, the Sunrise State has initiated Andhra Pradesh Medical Technology Zone (AMTZ) which is located in Achuthapuram, Visakhapatnam's hinterland spread across 270 acres. 18 centres are planned to be built in Vizag Med Tech Zone which is the highest is called one place while China has 11 & USA has 7. Vizag also has the world's top medical technology under AMTZ which is the 3rd globally and first in India.

AMTZ is specialized in testing, manufacturing, policy making, incubation, skill training and various others. They have indeed come up with 8 convention centres within the facility where various delegates across the globe utilize it for skill development programmes. The zone is called as a "One Stop Mall". It is indeed the world's fastest built industrial zone constructed in 342 days with 14 lakh sq. ft. infrastructure. The facility has space for 240 companies and 85 companies have their presence in it already of which 22 companies started production.

To unlock the potential, AMTZ is concentrating to bring platform technologies, platform infrastructure etc., all under one roof. The main agenda of such a facility set up is to make the health care products accessible even to a common man. While the availability of medical equipment to develop various products pertaining to human requirement is taking place in the country, the opportunities on exports of the product is equally happening too. The presence of AMTZ in Vizag will eventually bring the dependency on the imports from other countries creating opportunities for more exports generating economy. The gamma irradiation plant in the zone is used to sterilize medical equipment, marine products, food products (mangoes primarily) and many others.

continued on page 4

continued on page 4

VISITORS AT VISAKHA CONTAINER TERMINAL



(2nd from Right) Mr. Tony Yang, Commercial Representative, (Right) Mr. Fred Yu, Owner's Operations Representative, (2nd from Left) Mr. Sen Sharma, CEO & (Left) Mr. Viswanath, Manager from TS Lines India Pvt. Ltd., Visited on 05.03.2019



(Left) Mr. Rajneesh Sharma, Area Head & Mr. Arun Kumar, Manager-Sales from DHL Logistics Pvt. Ltd., Visited on 12.03.2019



(2nd from Right) Mr. Krishna Kumar, Vice-President, (Right) Mr. Vasu Menon, GM-Logistics (Left) Mr. Bobby Lawrence, GM & (2nd from Left) Mr. A V Hari, DGM from MSC Agency India Pvt. Ltd., Visited on 13.03.2019



(Middle) Mr. Kumaraswamy Nagarajan, Head of Terminal W&D Execution, (Left) Mr. Senthilkumar Ramaraj, HSE Manager & (Right) Mr. Rahul Pushparajan, Manager from Maersk India Pvt. Ltd., Visited on 14.03.2019



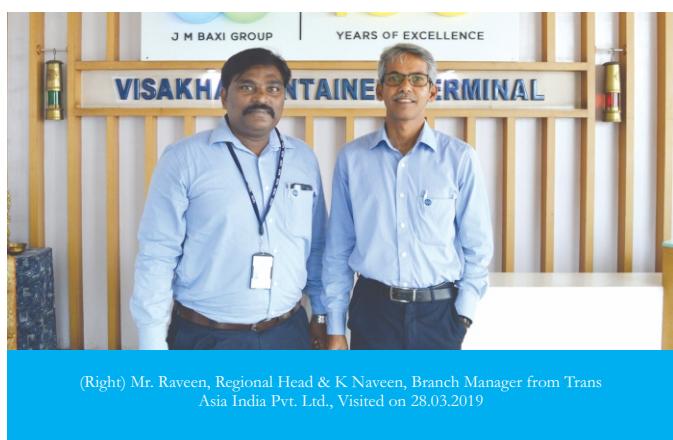
(Left) Mr. Mike Hilton, Director & Mr. Jaganath, Branch Manager from Sima Marine India Pvt. Ltd., Visited on 15.03.2019



(Left) Mr. Niles K Sinha, Central Logistics co-ordinator from Hindalco Industries Ltd., & Mr. Arka Chakrabarty, AGM from Western Carriers India Ltd., Visited on 26.03.2019



(Left) Mr. Manoj Madhavan, Cluster Manager & Mr. Viswanath, Manager-Sales from Hapag-Lloyd India Pvt. Ltd., Visited on 28.03.2019



(Right) Mr. Raveen, Regional Head & K Naveen, Branch Manager from Trans Asia India Pvt. Ltd., Visited on 28.03.2019

Rise in Container trade between India - China

India's overall exports is driven by reefer cargo like seafood and agro-products like vegetables, fruits, nuts, cereals and rice. While the Sunrise State Andhra Pradesh is the "Rice Bowl of India", the Port City Visakhapatnam is hub for "Reefer Exports" too. The sea food exports have witnessed an unprecedented growth specially fish being exported to China followed by a growth in US region. There has been an additional growth of 6% in containerized cargo towards China during the fourth quarter of year 2018 after the replacement of few US agricultural imports with Indian products. Fish meal and Fish oil are the highest contributors to the growth in reefers reaching out to Chinese importers.

During the first nine months of FY 2018-19, the exports from India to China have shown an impressive growth of 34% as against 10% overall. Likewise, through Visakhapatnam the growth rate to China has been pegged at 11% between Apr to Feb of FY 18-19 & FY 17-18. The positive sense is that the growth rate is on both exports and imports front. With this consistent growth during FY 18-19 (April to December) the trade deficit with China has seen a steep decline from \$47 billion to \$41.3 billion.

Visakha Container Terminal (VCT) has been witnessing continuous growth in Ferro Alloys followed by reefer exports towards China that has picked up quite impressively and similarly the imports of refractory material, chemicals & Machinery from China has been growing too. This trend of both inward and outward movement is envisaged at a growth rate of 15-20% YoY with the growing demand of raw material products to process goods and export the finished product. The consumerism of electrical & electronic equipment in the states of Andhra Pradesh, Odisha & Chhattisgarh is constantly increasing as well resulting in more imports from China making VCT the ideal gateway for their movement.



Terminal Back end Infrastructure

Visakha Container Terminal has witnessed substantial growth since its inception with a CAGR of 22%. This could not have been possible without the support of the back-end infrastructure the terminal has in form of Container Freight Stations (CFSs) that are at par with the international standards.

Over a period of last 15 odd years, the volumes grew at the terminal gradually from a monthly average of 1000 TEUs to 40000 TEUs which was complemented by the CFSs of Visakhapatnam. From heavy to light cargo, dirty to clean, dry to reefer and many other types of cargoes were handled effectively & efficiently at the back-end infrastructure. The port city is blessed with a hinterland that has natural resources which are routed through the ideal gateway VCT, however with the support of CFSs in Visakhapatnam various other new commodities are being generated consistently. The CFSs at Visakhapatnam have moved a step further in introducing new commodities generating new business that created room for terminal expansion. Both the terminal and CFSs have worked together towards the incremental business opportunities and have been successful in doing so.

Commodities like fruits, Chocolates, Furnitures & Electronics used to reach the city of destiny through various other modes of transportation and from other regions. With the combined efforts of the Visakhapatnam trade, the aforementioned cargoes have made their destination into the port city through VCT directly now. Be it the warehousing facilities, cold storage, customs bonded storages, land availability for bulk cargo storage, adequate reefer points, appropriate equipment, tank-tainers handling facilities etc., have been developed in the back-end infrastructure of Visakhapatnam that made many EXIM players chose it as their obvious choice. There are about 10 CFSs within the range of 12-40 kms radius of VCT that are working 24x7 round the clock meeting the customers' requirement and also have been upgrading their infrastructure with the increase in volumes. Besides, VCT which is the first container terminal to be AEO certified, the customs in Vizag has been constantly encouraging the EXIM trade to enroll themselves for the AEO programme to reap the benefits of it. On the CFS side it has been Sravan Shipping who got accredited with AEO status recently which is a testimony of Vizag trade's endeavors to constantly upgrade in order to acclimatize to the ever-changing business climate.



Vessel Related Charges Renewed

While the volumes at the jewel of East Coast Visakhapatnam is increasing, the room for more vessel calls has equally increased too. To attract more vessel operators with new ports of call, large vessels that can carry a mass number of containers, the Visakhapatnam Port Trust (VPT) has extended the existing rebates on Vessel Related charges (VRCs) till 31st march 2020.

The rebates on VRC offered are as below

1. To extend 50% rebate for a further period of one year on Port Dues and Pilotage for vessels having less than 50,000 GRT
2. To extend 70% rebate for a further period of one year on Port Dues and Pilotage for vessels having more than 50,000 GRT.

This should augur well for the shipping fraternity encouraging them to explore new / additional services and has come at the right time when VCT is also going for expansion of its jetty by additional 395 meters which warrants new services with larger vessel sizes.

Visakhapatnam poised to become the hub of medical device manufacturing

The accessibility of the facility is seamless to the world class container terminal, Visakha Container Terminal (VCT) with excellent road / rail connectivity. The zone has expertise in 3D printing of body parts like ears, nose etc., that are exported to Australia which was mentioned during the recent meeting in Confederation of Indian Industry. AMTZ is cost effective which play a pivotal role in the reduction of manufacturing cost of about 40%-50% as the products are produced locally. Imports of few other medical equipment would continue to come into this zone where the exports from Visakhapatnam through VCT are poised to grow at a greater pace. VCT is all set and geared to handle the envisaged EXIM traffic.

VCT Celebrates 48th National Safety Week

48th National Safety Week was observed from 4th - 8th days of March 2019 at VCT. The event kick started with flag hoisting on the 05th day of March 2019 followed by various other events during the week. Safety pledge was administered by VCTians which also covers the health and environment protection. Post which, a quiz programme was organized for both VCT & contract employees in relation to safety. Various other competitions that were conducted include

- Work place safety survivor.
- Safe Work Champion.
- Work place safety
- Safety Skit Competition
- Treasure Hunt
- Open painting competition for VCT & contract employees. Children have participated too in the painting competition.

The whole idea for such an event is to spread awareness across every member of VCT along with contract staff and their families on Safety, Health & Environment and its importance. The Organisation believes in safety first, rest later. Not to forget that Health & Environment importance is equally given too which is followed at the terminal religiously. The participants in the competition and various other programmes were recognized with awards & accolades.



Scanners at Port - Time extended

TO BE PUBLISHED IN THE GAZETTE OF INDIA EXTRAORDINARY PART-1, SECTION-1

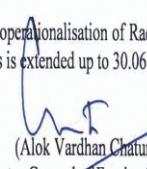
GOVERNMENT OF INDIA
MINISTRY OF COMMERCE AND INDUSTRY
DEPARTMENT OF COMMERCE
DIRECTORATE GENERAL OF FOREIGN TRADE

PUBLIC NOTICE NO. 80 /2015-2020
NEW DELHI: Dated the 22 March, 2019

Subject: Amendment in Para 2.54 of the Handbook of Procedures, 2015-2020.

In exercise of powers conferred under paragraph 2.04 of the Foreign Trade Policy, 2015-2020, the Director General of Foreign Trade hereby amends sub-para (v)(ii) of Para 2.54 of the Handbook of Procedure (2015-20) and extends the deadline to install and operationalize Radiation Portal Monitors and Container Scanners by 30.06.2019. Such sea ports which fail to meet the deadline will be derecognised for the purpose of import of un-shredded metallic scrap w.e.f 01.07.2019.

Effect of this Public Notice: The period for installation and operationalisation of Radiation Portal Monitors and Container Scanner in the designated ports is extended up to 30.06.2019.


(Alok Varshan Chaturvedi)
Director General of Foreign Trade
and Ex-Officio Additional Secretary to the Government of India
Email: dgft@nic.in

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