



'VCT has natural Depth of 16.5 m alongside - The deepest amongst Indian Container Terminals'

Synergy of BIMSTEC Nations



Delegates @ BIMSTEC Meet

The Bay of Bengal Initiative for Multi-Sectoral Technical and Economic Cooperation (BIMSTEC) is an International Organization involving a group of 7 countries in South Asia and South East Asia namely India, Bangladesh, Myanmar, Sri Lanka, Thailand, Bhutan and Nepal. For the first time in the history, the Conclave of Ports was conducted in the city of destiny, Visakhapatnam. BIMSTEC programme was formulated to explore the possibility of increasing economic cooperation between India and these nations by enhancing EXIM trade and coastal shipping. Delegates from various Countries had discussed various investment opportunities, best practices adopted for productivity and safety at Ports. The main objective of the meet was to strengthen maritime interaction, Port-led connectivity initiatives and sharing best practices among the member countries.

Delegates & Government officials from Bangladesh, Bhutan, Myanmar, Nepal, Sri Lanka, Thailand and India were present in the Conclave and participated with great enthusiasm. The representatives from these nations shared their ports' performances, current status and future plans. While dry dock ports like Nepal was concentrating on Environment Policy and Investment Policy development, Bhutan had its vision to make the country a destination for an eco-friendly tourism. Yet another concentrating area for Payra Port, Bangladesh is to improve Passenger & Cruise Services while the Indian government is concentrating on Coastal shipping development along with Cruise services. Port led Industrial & Tourism Development, Emerging Roles of Ports in Global Supply Chain, Safe & Secure Ports, Port Services: Delivering Value and Green Port Operations were the main five panel sessions held during the Ports Conclave. MoU was signed between Port Authority of Thailand (Ranong Port) and Port Trust of Visakhapatnam to enhance the connectivity between the ports on Thailand's West Coast and Vizag which would further develop the economic partnership by bringing down the sea transit between the nations from 10-15 days to 7 days. The presence of world class terminal in the port city, Visakha Container Terminal stands a better chance to handle the envisaged container traffic growth where the expansion of the current terminal will play a pivotal role as well.

Direct Europe Service From Port City



Maiden Call of Cosco vessel - IEX Service

The first ever Direct Europe Service made its maiden voyage from the port city, Visakhapatnam on the 15th day of November 2019. It was in fact the day of dream coming to reality that occurred at 1550 hrs IST on the aforementioned date. While the operator of the first vessel call is Cosco Shipping, the second vessel call of the service is operated by Hapag Lloyd that had its maiden voyage on 30 November 2019 @ 0250 hrs IST.

The service would start from the port city and turn around at the port city making it the first port for EXIM movement. Hapag Lloyd, Cosco, OOCL, ONE & YML are the partners of the service connecting India, Mediterranean & Europe regions. This new service will be the gateway to the trade for direct shipments reducing the transit time that would in turn create room for more container traffic from / to the city of destiny.

Mr. Anil Narayanan, Dy. COO, Capt. Manpreet Jolly, VP Operations, VCT along with Cosco Shipping team and Seaways went onboard the vessel to exchange mementos with the Captain of the ship. A cake cutting ceremony was also conducted thanking the Captain and his crew for the maiden call of the service at Visakhapatnam. Similar exercise was done for Hapag Lloyd vessel too. The commencement of the service is all set to spread horizons and reach the untapped markets getting them routed through VCT. This is just the beginning.....



Maiden Call of Hapag-Lloyd vessel - IEX Service

VISITORS AT VISAKHA CONTAINER TERMINAL



(Middle) Mr. Gangaram Irrinki, Director from Suryamitra Group of Companies (Left) Mr. Ronald Williams, Director, (Right) Mr. Asish, GM from Marilyn Shipping & Transports Visited on 04.11.2019



(Right) Dr. Bhupesh Malaratua, Chairman & MD from Navship Marine Service Pvt. Ltd., & (Left) Mr. Narasimha Rao, Branch Manager from Goodrich India Pvt. Ltd., Visited on 04.11.2019



(Right) Mr. Shafi, MD & Mr. Shabbir Warsi, Manager from Porttrade Shipping Agencies Pvt. Ltd., Visited on 05.11.2019



Delegates from Nepal Visited on 09.11.2019



Mr. Jovin Joseph, Logistics Analyst RM - Imports from Aurobindo Pharma Ltd., Visited on 11.11.2019



(2nd from Left) Mr. Sudharshan Bang, Director, (Middle) Siddhartha Bang, Director, from Bang Paper Pvt. Ltd., (2nd from Right) Mr. Narasimha Murthy, Managing partner from Subhodaya Paper Products, (Right) Mr. Krishan Prasad, Director, (Left) Mr. Prasanth Sagi, Director from Megasea Shipping & Logistics Pvt. Ltd., Visited on 15.11.2019



(Left) Mr. Advesh, AGM, (Middle) Mr. Vikas Sharma, Manager from Tata BSL Ltd., along (Right) Mr. Naveen, GM from Sravan Shipping Services Visited on 15.11.2019



(Right) Mr. Sachin Bhanusali, COO & (Left) Mr. Rambabu, Manager from Gateway Distriparks Ltd., Visited on 20.11.2019



(2nd from Right) Mr. Lavin Mahtani, Head - Logistics, (2nd from Left) Ms. Manali Malhotra, (Left) Mr. Samir Kumar Padhi, Sr. Manager - Imports, (Right) Mr. Arun Babu, Sr. Officer from Hindalco Industries Ltd., Visited on 20.11.2019



(Left) Dr. N. Jena, GM & (Right) Mr. Ravi Sinha, AGM from Jindal Stainless Ltd., Visited on 25.11.2019



(Right) Mr. Money George, Director & Mr. Naveen, Branch Manager from Win Win Maritime Ltd., Visited on 29.11.2019



(Left) Mr. Swaminathan, Regional Head & Mr. Vasantha Kumar, Branch In-charge from TransLiner Maritime Pvt. Ltd., Visited on 29.11.2019



(Middle) Capt. Nishit Joshi, Vice President, (2nd from Left) Mr. Vasu Menon, GM (2nd from Right) Mr. Anoop Purushothaman, GM, (Right) Mr. Rajesh, Sr. Executive & (Left) Mr. Praveen, Sr. Executive from MSC (Mediterranean Shipping Company) Visited on 13.11.2019



(2nd from Right) Capt. Kuldeep Singh Chauhan, Director - Product & Network India Operations, (2nd from Left) Mr. Prakash Iyer, Branch Manager, (Right) Mr. Sonu Sharma, Manager, (Left) Mr. Raju Biswas, Operations from ONE Line India Pvt. Ltd., Visited on 13.11.2019



(Right) Mr. Davies Michael, GM - Operations - Singapore & Mr. Venkateswarlu, GM from Bengal Tiger Line India Pvt. Ltd., Visited on 15.11.2019



(Middle) Mr. Kapil Barve, Associate General Manager, (Left) Mr. Sonu Sharma, Manager & (Right) Mr. Raju Biswas, Operations from ONE Line India Pvt. Ltd., Visited on 28.11.2019

Land Of Business Opportunities – Nepal Volumes Grows

Post declaration of Visakhapatnam Port to become the alternate gateway to Nepal, the volumes through the city of destiny kick started with 1 rake in July 2017. While the Indian government offered several SOPs the one action taken by the shipping line has changed the face of the cargo movement completely which is Direct through Bill of Lading until ICD-Birgunj the destination point eliminating other hassles that made the product a great success. The other part of the success story is that the efficiency in handling the rakes has become the key making it pivotal meeting the customers' requirements. Visakha Container Terminal took this challenge by handling every container and rakes that landed at the port city effectively with improvised efficiency. Thanks to CONCOR for their extensive support and wonderful thought process from the Customs who have introduced the ECTS (Electronic Container Tracking System) that gave a breather to the consignee and also simplified the task of tracking the containers and thus bringing the much needed transparency in the entire supply chain.



Therefore, the volumes have moved up the ladder from an average 500-600 TEUs per month in fiscal 2017-18 to 1500-2000 TEUs in fiscal 2018-19 and as on date they reached as high as 3000-4000 TEUs a month. Additionally, October has been a fantastic month for Visakhapatnam in terms of Nepal bound cargo that led to handle 46 rakes. CONCOR has envisaged further growth of the rakes in this route estimating to handle about 60 rakes per month and have plans in place to deploy dedicated rakes in the circuit. As the era of Nepal bound cargo begun through the ideal gateway of India- Visakha Container Terminal, the volumes just crept up Year on Year making VCT "The New & Modern Gateway of Nepal".

Many more rakes to follow and the momentum to continue.....

Conference on Logistics 2019

Confederation of Indian Industry (CII) organized a conference on logistics focusing on the theme “Enhancing Logistics Competitiveness through Smart & Sustainable Business” on 9th day of November 2019. The objective of the conference is to create an ecosystem conducive for enhancing Logistic network, create opportunities and attract global players for setting up warehousing and distribution activities making Andhra Pradesh a logistics hub on East Coast of India.

The inaugural session was attended by Shri D K Srinivas, IRS, Principal Commissioner Customs, Shri PL Haranadh, IRTS, Dy. Chairman, VPT, Shri Chetan Kumar Shrivastava, IRSEE, DRM, Waltair Division, East Coast Railways, Shri Krishna B Kotak, Chairman, J M Baxi Group. Stalwarts from the Industry shipping fraternity, Port, Customs, Railways, and CFS were part of this logistics conference. Personnel from import & export companies, Information Technology, shipping lines etc., had their presence too for the one-day event.

The sessions deliberated on Opportunities for Ports, Transport & Logistics Sector, Warehousing & Distribution System and Digitalization – Potential Revolution in Logistics Industry. The Port City is blessed to have multi-modal logistics movement already be it water, road, rail & air. What is lacking – Appropriate Logistics Infrastructure? To mitigate the issue, warehousing, distribution centers, processing units are required to be set up at larger scale in the port city. Furthermore, developments that are in pipeline like VCIC, is an opportunity to connect multiple corridors that would create room for investors to eye the port city for investment. For the development of logistics here few propositions were made on Fragmented or Complete warehousing offering end to end logistics solution, developing processing units in Agri & sea food segment and a cost effective infrastructure.

Shri Krishna B Kotak, Chairman, JM Baxi Group while delivering the key note address mentioned that Location is the key of success for any industry and Visakhapatnam qualifies with its strategical location, however he echoed the thoughts of other delegates that there is definite need for improvement in appropriate logistics infrastructure which is the need of the hour complemented with “Just In Time” Logistics solution. A single common platform will be an ideal solution to eliminate the logistics challenges, he added. Shri Haranadh, IRTS, Dy. Chairman, VPT stated that capacity is yet another challenge what ports in India are currently facing. This must be taken care where the ports should look at expansion plans to handle the envisaged cargo traffic and VPT is in the process of doing the needful. When Shri D K



Officials @ CII Meet

Srinivas, IRS, Principal Commissioner, Customs spoke in the forum, he said that there were many initiatives taken by customs in line with 'ease of doing business' that resulted in faster cargo evacuation and brought down the delay time from days to hours. Also, he added that Visakhapatnam Customs have nil IGST refunds unattended where all are cleared.

While every speaker addressed the audience about the trade movement positives at Visakhapatnam, they have equally discussed about the challenges that are currently faced. The points were taken into consideration and all echoed the thoughts of getting the entire system under single platform, making it technology based and user friendly. This would no doubt create an eco-system making Visakhapatnam an ideal logistics and distribution hub on the East Coast of India.



Shri Krishna B Kotak, Chairman of JM Baxi Group.

Stakeholders Safety – Another Step By VCT CFS

At VCT, Safety is of paramount importance. While it is of utmost importance for VCTians, it is equally the same for our stakeholders too. We along with our stakeholders join hands to make safety processes stronger. Conducting sessions, games, quiz competitions, skits and different modes of messages on safety is one way of spreading the awareness which we have been doing over the years. We went a step further as a safety-keeper which is stakeholders' engagement Programme wherein we procured Personnel Protective Equipment (PPE - Hard Hat and Safety Vest) for the CHAs (Customs House Agents) to ensure strict compliance of PPE inside the VCT CFS premises. This initiative has given a big boost to the Safety Culture at VCT CFS. There has been a lot of hard work behind this initiative which kick started by bringing in behavioural change among the personnel, followed by distribution and ensuring compliance. The initiative has been well appreciated by the stakeholders and they have happily acclimatized to the change. VCT CFS is the first CFS which has been successful in this initiative and it will definitely lead to a strong bonding with the stakeholders and would generate safer atmosphere for the entire ecosystem.



Visakha Container Terminal

ISO 9001 : 2015, ISO 14001 : 2015, OHSAS 18001 : 2007, ISO 28000 : 2007, ISO / IEC 27001 : 2013 certified
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